



May 7, 2025

Dear Valued Customer,

We hope this message finds you well. We want to update you on an important change that may affect your future orders with Hager Companies.

As we continue to realize the actual tariff impact on our business, we must change our initial approach. Hager continues to work conservatively, deliberately, and diligently to minimize the effects of the current tariffs and the impact on your business, however, find it necessary to modify our initial tariff surcharges.

As a result, we will be replacing the current tariff surcharges with the following that will become effective on order placed after May 16, 2025.

The revised surcharges will be as follows:

- Hager Commercial Products: 12%
- Hager Residential Hinges: 28%

Please note that this surcharge will apply to all orders placed after 5PM CST on May 16, 2025, including quoted project orders. Additionally, we will not be able to accept orders with future ship dates, so we encourage you to review your orders before the effective date. Hager Companies will review any blanket orders and orders exceeding typical quantities to avoid the surcharge, and potential changes will be communicated in order acknowledgments.

Hager Companies is actively seeking opportunities to mitigate the impact of these increases. As

always, we remain committed to supporting you, and should tariff policies change in the future, we will reassess the surcharge and make necessary adjustments.

Our team is here to help address any questions or concerns you may have. Please feel free to contact your Hager sales representative or sales manager, who can assist you in navigating this transition.

We deeply appreciate your continued trust and partnership. We are committed to providing you with the highest quality products and services, and we are confident we will navigate these uncertain times together.

Thank you for your understanding, and we look forward to continuing our successful partnership.



Bob Wilkins
SVP, Marketing & Product Development



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