



April 14, 2025

Re: Recent Tariff Developments | Temporary Surcharge

To Our Partners,

As we pass on this message, we hope that you find it with understanding and partnership in mind.

ABH has been closely monitoring the impact of recent tariff developments. While we are relatively insulated from direct import tariffs, broader economic shifts are contributing to increased overall costs.

To maintain our high standards of service and product quality, we will be implementing a **temporary 3% surcharge** on all product lines, effective June 1st, 2025.

Surcharge Details:

- Effective June 1st, 2025, all Quotes, Sales Order Acknowledgements, and Invoices will have a single line item marked "SURCHARGE" added to the end reflecting the 3% of the total net product value (excluding freight).
- Existing Quotes will be honored through their stated expiration date. Expired Quotes will need to be requoted – please send all quote requests to quotes@abhmfg.com
- Orders received before June 1st, 2025, will not be subject to the surcharge if they ship by June 15th, 2025.

This adjustment ensures that our pricing remains fair and reflective of current economic conditions. If you have any questions, please contact your sales representative.

Thank you for your continued support.

Sincerely,

Monica Byrne

Vice President of Production & Inventory Control